

## Cabell Huntington Hospital

*Saving time and money.*

### Our Story

Cabell Huntington Hospital is a not-for-profit, regional referral center with 313 staffed beds. Located in Huntington, West Virginia, Cabell Huntington cares for patients from more than 29 counties throughout West Virginia, eastern Kentucky and southern Ohio. Opened in 1956, it is also a teaching hospital and is affiliated with Marshall University School of Medicine.

### The Goal

To streamline the recruitment and onboarding process.

### The Challenge

Efficiency in qualifying the right candidates was a problem. With a staff of only three recruiters, it is difficult to filter through the hundreds of applications received each week.

### The Solution

Monster Talent Management has provided Cabell Huntington with the technology that allows both recruiters and hiring managers to work smarter, not harder. It gives hiring managers the autonomy to select, view, and share qualified candidates, freeing up the recruiters' limited time. With more capacity, recruiters can focus on supporting management to fill positions faster, with best fit candidates.

The hospital uses Power Resume Search ® to look for candidates with the qualifications needed to fill the most difficult to fill positions. This feature has been a tremendous help in finding applicants for positions that require specialized training such as Nurse Practitioners and Physician Assistants. Since then, it has not needed a third party recruitment firm for a mid-level provider, commonly called nurse anesthetists (CRNAs), physicians' assistants (PAs) or nurse practitioners (NPs).

### Success

Over the past three years, Cabell Huntington has brought on 43 mid-level providers, with 41 of those candidates sourced through Monster Talent Management. Had the hospital used a third party recruitment firm, it would have been charged a minimum of \$10,000 for each candidate placement. Monster Talent Management saved the hospital approximately \$410,000. Training managers to use the system themselves to filter through the candidates, has saved the recruiters a great deal of time. Using screening questionnaires in some requisitions has helped qualify the right candidates.



*"Through Monster Talent Management, we now send offer letters, benefit information, and all new hire paperwork to new hires. Once completed, it is directly imported into our payroll system. This creates a more streamlined and simplified process for new hires, recruiters, and payroll staff."*

**Sara James,**  
Professional Recruiter

**Products Used:**  
Monster Talent Management  
Power Resume Search

**TO LEARN MORE ABOUT MONSTER HEALTHCARE RECRUITING, CONTACT US TODAY:**

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